

FORECASTER

B E N E F I T S

Take control of the future of your organization with Microsoft® Business Solutions for Analytics–Forecaster. Meet business objectives and gain competitive advantage with budgeting and planning capabilities that allow you to plan more effectively and respond quickly to changing business needs.

Move
between budgets easily with the Budget Version dropdown.

ID	LABEL	Jan	Feb	Mar	Apr	May	Jun
4100	Sales	608,000	608,000	608,000	608,000	608,000	608,000
4110	Sales Returns	-4,996	-5,101	-5,312	-5,365	-5,471	-5,809
NS15	Net Sales	603,004	602,899	602,688	602,635	602,529	602,191
4500	COGS	100,600	100,600	100,600	100,600	100,600	100,600
GMRG	Gross Margin	503,004	502,899	502,688	502,635	502,529	502,091
5000	Salary Expense	5,253	5,373	5,493	5,613	5,733	5,853
5050	Officers Comp	8,333	8,333	8,333	8,333	8,333	8,333
5060	Bonuses	1,885	1,885	1,885	1,885	1,885	1,885
5081	Federal Taxes	2,011	2,027	2,043	2,059	2,074	2,089
5082	FICA	928	938	942	950	955	972
5092	Dental	74	75	77	78	80	81
5093	Disability	32	33	34	34	35	36
5100	Travel Expense	1,400	1,400	1,400	1,400	1,400	1,400
5101	Hotel	400	400	400	400	400	400
5102	Trade Shows	1,000	1,000	1,000	1,000	1,000	1,000
5205	Building - Deprec	0	8,333	8,333	8,333	8,333	8,333
5210	Computer - Deprec	0	108	108	108	108	108
5200	Office Expense	200	200	200	200	200	200
TTL_EXP	Total Operating Exp.	21,118	29,703	30,048	29,893	29,786	29,691
NETE	Net Earnings	481,886	473,196	472,640	472,642	472,773	472,400
HCNT	Head Count	2.0	2.0	2.0	2.0	2.0	2.0
HCNR	Head Count - Hours	1.0	1.0	1.1	1.1	1.2	1.3
HRGW	Hours Worked	160	176	180	190	200	218

Establish
easy access, yet maintain user-based security, through the hyperlinked menu.

Reduce
the learning curve with a spreadsheet look and feel.

Implement quickly

Deploy budgeting and planning data with ease throughout your organization with a simple, Web-based interface that uses familiar conventions such as drag-and-drop and a spreadsheet format.

Take control of your budgeting process

Harness the financial data you already have and make it work for you with powerful forecasting and budgeting tools that allow you to build a precision budget, control expenses, and project sales effectively.

Quickly adjust to new opportunities

Take advantage of new opportunities as they arise with capabilities that show you exactly where your budget is and where it's going to be. Coordinate plans immediately with your decision makers—regardless of location—using Web-based tools.

Plan more effectively

Create accurate high-level plans instantly by automatically spreading increases and decreases across each of your planning periods with accurate, up-to-date data pulled directly from Microsoft Business Solutions–Great Plains® General Ledger.

Streamline your planning

Manage your budget and planning to actual information, access data from your general ledger with ease, and drill back to data at its source with seamless integration between Forecaster and Great Plains applications.



FORECASTER | FEATURES LIST

Online View Analysis	View reports and budget plans online from anywhere in the world and easily collaborate with your management team in a Web-based environment, allowing you to see the results of changes instantly.
Comprehensive Account Balances	Use line-item breakdowns to complete detailed planning of account balances for major aspects of your business, including human resources, capital expenditures, and revenue planning.
Extensive HR and Benefits Budgeting Options	Budget employee assets in multiple scenarios by adding more detailed budgeting data for specific personnel, with salary planning worksheets and flexible salary and bonus designations.
Detailed Capital Expense Budgets	Manage depreciation and other factors with ease when going through the budget process for your business models.
Dynamic Revenue Forecasting	Maintain control over your revenue forecasting process by making adjustments at any time to accommodate budgetary and planning changes.
Comprehensive Planning Control	Use flexible input screens to define up to 100 different periods from multiple budget versions and create calculated columns such as variances between plans.
Drag-and-Drop Consolidations	View your business from the top-down with easy-to-manipulate scenarios and high-level views that let you quickly see the impact of the changes on the planning process.
Workflow Control	Manage the planning process with extensive online collaboration between decision makers and automated features that allow them to enter their own data into pre-defined quality templates based on standard budgetary tools.
Automated Planning Coordination	Coordinate your budget and planning processes with automated options such as reminder e-mails, as well as budget templates that managers can review and update to reflect their budget goals.
Automatic Data Mapping	Automatically extend your current financial data from other Great Plains applications such as General Ledger, using ExpressLink to initiate the budgeting process and update existing budgets.